

Here's what your fellow Group Leaders had to say ...

"At my request, a Grand Circle representative came to give a presentation to our community's residents, and a group of 24 signed up for Old World Prague & the Blue Danube. My group really enjoyed the small ship intimacy and Grand Circle's personal service. Everyone had a fantastic experience on our trip and upon return, spread the word throughout the community about Grand Circle. We're already planning Christmas Markets along the Rhine for November 2012."

Aloysius Venit
First-time traveler & Group Leader
Fredericksburg, Virginia



Do you have a great group story, your own hints for putting together group trips, or simply want to share the joys of leading your own groups? Please share your Group Leader Stories, photos, and tips with us by emailing Erin Leigh at eleigh@oattravel.com.

TRAVEL FREE when you gather a group of 8 or more
1-800-597-2452, Option 3 (for Grand Circle) or 1-800-353-6262, Option 3 (for OAT)
Monday through Friday: 8:30 am – 5 pm Eastern Time
www.gct.com/groups or www.oattravel.com/groups

Learn more about our trips by reading Traveler Reviews, viewing videos and photos, and more, by visiting us online.



Group Leader NEWS

Group Leader Spotlight



EXCLUSIVE PUBLICATION
FOR GRAND CIRCLE & OAT
GROUP LEADERS
SPRING 2012



Kathy & Peter Dannerbeck

4-time travelers & Group Leaders
Bellevue, Washington

Kathy and Peter Dannerbeck are no strangers to travel. They've been organizing travel groups for many years, and recently completed their first trip as Group Leaders with Grand Circle. By reaching out to their neighbors and friends, the Dannerbecks were able to bring together people from all different travel backgrounds on Grand Circle's *Eastern Europe to the Black Sea River Cruise*. They were thrilled with so many friendly, like-minded traveling companions—both from within and outside of their group: "Traveling with a group of people that you already know helps to make your trip relaxing and fun as there is always someone to 'team up' with or to just sit and visit with. But Grand Circle travelers are interesting and well-traveled people, so we found ourselves reaching outside of our own group," says Kathy, "Our group of friends continued to grow as we cruised along the Danube!"

Upon their return, the Dannerbecks had high praise for their Program Director, who also traveled with them on their pre-trip to Transylvania, Romania: "Radu was young, enthusiastic, and knowledgeable about anything you could think of." Kathy also shares that a cocktail party for their group, organized by Grand Circle, was an added bonus.

Their *Eastern Europe to the Black Sea* trip was such a success that the Dannerbecks have already booked *Hidden Gems of the Dalmatian Coast Small Ship Cruise* for 2012 – filling up 26 spaces in just four days. Additionally, Kathy and Peter have received such positive reviews from their travel group that they have started planning back-to-back trips for 2013. The first one will be *The Seine: Paris to Normandy* and the second one is *Cruising Burgundy & Provence to the Cote d'Azur*.

"Our group of travelers continues to grow—mainly by word of mouth," Kathy reflects. "I think the things that most of us are looking forward to is traveling with friends and sharing new experiences while learning about other cultures."

Dear Group Leader,

With the approach of spring, perhaps you've begun to consider new vacations and adventures. And now is an ideal time to start thinking about your next group trip with Grand Circle and OAT. We're thrilled to share some enhancements to our Group Travel Program for 2012, making it more rewarding than ever for you to gather friends and family for your next trip. If you're unsure of which destination to choose next, learn about the adventures of Kathy and Peter Dannerbeck in our Group Leader Spotlight to the left, or see some of our most popular trips on the next page. Space on 2012 trips is selling quickly, so be sure not to miss out.

Inside, you'll also learn about some of our special group offers, including our time-limited 1 for 8 offer on Grand Circle Cruise Line's Small Ship Cruises that has now been extended. And, if you're planning ahead for 2013, you can already reserve eight of our River Cruise vacations. For all other 2013 trips, you can pre-reserve your group's space and guarantee your price. See inside for details.

You can also read about trip enhancements—including added features—that we've made to some of our popular River Cruise vacations, like *The Great Rivers of Europe* and *Eastern Europe to the Black Sea*. Plus, we're thrilled to announce that we've added three discovery-filled Mediterranean itineraries to Grand Circle Cruise Line's Small Ship Cruises. Inside, you can read more details about these exciting journeys.

If you have questions about leading a group, or about any of our vacations or adventures, please call our Group Sales Account Representatives toll-free at 1-800-597-2452, Option 3 (for Grand Circle), or 1-800-353-6262, Option 3 (for OAT) today.

Warmly,

Adam Goddess
Group Sales Director
Grand Circle & Overseas Adventure Travel



P.S. If you know someone who you think would make a great Group Leader, simply call your Group Sales Account Representative and provide us with their contact information. If the person you refer becomes a Group Leader on a Grand Circle or OAT trip, you'll receive \$1000 CASH.

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Discover Some of Our Popular River Cruises for Groups in 2012

The Great Rivers of Europe

AMSTERDAM, THE NETHERLANDS • GERMANY: COLOGNE, KOBLENZ, BAMBERG, NUREMBERG, PASSAU • VIENNA, AUSTRIA

15 days River Cruise only from **\$2295** **NEW Enhanced Itinerary!**

PRE-TRIP OPTION:

Brussels & Bruges, Belgium
3 nights from only \$595

POST-TRIP OPTIONS:

Prague, Czech Republic
4 nights from only \$595

—OR—

Vienna, Austria

3 nights from only \$595



Witness medieval architecture from riverbanks, rolling hills and vineyards, and landscapes that seem untouched by time. You'll cruise the historic Rhine, Main, and Danube rivers, visiting small historic towns, as well as some of the most elegant cities in Europe. You and your group will be delighted by the sites on this vacation, as well as the cultural interactions you'll have. Perhaps it's no wonder that this discovery-rich European River Cruise remains our most popular trip.

Watch our video at www.gct.com/sge2012

Essence of the Elbe: Hamburg to Prague

GERMANY: HAMBURG, LAUENBURG, TANGERMUNDE, BERLIN, WITTENBERG, TORGAU, MEISSEN, DRESDEN, SWISS SAXONY • PRAGUE, CZECH REPUBLIC

12 days River CruiseTour only from **\$2695** **NEW Enhanced Itinerary!**

PRE-TRIP OPTION:

Hamburg, Germany
3 nights from only \$645

POST-TRIP OPTIONS:

Munich, Germany
3 nights from only \$595

—OR—

Highlights of Poland:
Warsaw & Krakow

5 nights from only \$895



A newly enhanced itinerary awaits your group in 2012—featuring a now-included Hamburg Harbor tour; an added day in Torgau; and the chance to witness one of Europe's largest treasure collections at the Historic Green Vault in Dresden. From Hamburg to Prague, your group will also witness the Wittenberg church where Martin Luther posted his infamous 95 Theses, the stunning renewal of Dresden—still in progress 55 years after World War II, and the dramatic sandstone mountains on your way to Swiss Saxony.

Watch our video at www.gct.com/elb2012

Eastern Europe to the Black Sea

Now sail continuously to the Black Sea

HUNGARY: BUDAPEST, KALOCSA • CROATIA • BELGRADE, SERBIA • BULGARIA: VIDIN, RUSE • ROMANIA: CONSTANTA, BUCHAREST

12 days River CruiseTour only from **\$2395**

PRE-TRIP OPTIONS:

Prague, Czech Republic
4 nights from only \$645

—OR—

Vienna, Austria

3 nights from only \$595

POST-TRIP OPTION:

Transylvania, Romania
3 nights from only \$545



While cruising the legendary Danube River, you and your group will step ashore in five Eastern European nations—Hungary, Croatia, Serbia, Bulgaria, and Romania—to visit both Old World villages and rejuvenated world capitals. Along the way, you'll enjoy a Home-Hosted Lunch in Croatia, witness nature's amazing Iron Gates while cruising between Serbia and Romania, discover what life is really like here during discussions with the locals, and much more.

Watch our video at www.gct.com/lbs2012

Russia Revealed: Moscow to St. Petersburg

Prices Reduced:
Save \$800 per couple on July-August departures

MOSCOW • UGLICH • GORITSY • KIZHI • PETROZAVODSK • SVIR STROI • ST. PETERSBURG

15 days River Cruise only from **\$2995**

PRE-TRIP OPTION:

Kiev, Ukraine
4 nights from only \$745

POST-TRIP OPTION:

Baltic Capitals: Tallinn, Estonia & Helsinki, Finland

5 nights from only \$745



Grand Circle travelers frequently share that our Russian River Cruise is never quite what they expect—from the country's rich heritage and stunning architecture, the Russian culture fascinates as it unfolds. Your group will explore Moscow, the modern, cosmopolitan capital of Russia, as well as magnificent St. Petersburg—known for its ornate palaces and captivating historical monuments.

Watch our video at www.gct.com/ozz2012

Offer Extended: 1 for 8 on Grand Circle Cruise Line!

By popular demand, we've extended our time-limited exclusive 1 for 8 offer on Grand Circle Cruise Line. When you gather a group of 8 travelers for any 2012 Grand Circle Cruise Line Small Ship Cruise—and reserve by April 15, 2012—as the 9th member, you'll travel FREE. This offer also applies to our new Mediterranean Small Ship CruiseTours featuring one of our privately-owned 50 passenger vessels. Don't wait! Space on 2012 departures is filling quickly. This offer is applicable for new groups only.

GUARANTEE your price on your group's next 2013 Grand Circle Vacation or OAT Adventure

It's never too early for your group to begin planning its 2013 vacation or adventure. And now is an ideal time to do so. That's because when you and your group members pre-reserve a 2013 Grand Circle Land vacation or OAT adventure by April 1, 2012, we'll guarantee that the price of your trip will not increase more than \$300 per person. Plus, when you pay in full with a check within 30 days of departure dates being released, you can save up to 10% through our Good Buy Plan.

Space is already available for your group to reserve on eight of Grand Circle's River Cruise vacations for 2013: *The Great Rivers of Europe*, *Old World Prague & the Blue Danube*, *Eastern Europe to the Black Sea*, *Romance of the Rhine and Mosel*, *Holland & Belgium in Springtime*, *The Seine: Paris to Normandy*, *Cruising Burgundy & Provence to the Cote d'Azur*, and *Russia Revealed: Moscow to St. Petersburg*.

For your group's first choice of departure dates and cabins, contact your Group Sales Account Representative today.

Grand Circle Cruise Line's New Mediterranean Small Ship CruiseTours

Beginning in September, 2012, your group can join Grand Circle Cruise Line in discovering *Hidden Gems of the Dalmatian Coast & Greece*; *Treasures of the Aegean: Greek Island Cruise*, *Athens & Istanbul*; or *Cruising the Adriatic: Croatia, Montenegro, Bosnia & Herzegovina*. Each of these new Small

Ship CruiseTours features one of our privately owned, 50-passenger vessels (with two onboard Program Directors), and highlights a different facet of the Mediterranean—introducing you to the region's inspiring natural wonders, fascinating ancient civilizations, and warm, welcoming residents. As with our other Small Ship Cruises, your group will enjoy a 4-star experience at a 3-star price. Space is expected to fill quickly, so contact your Group Sales Account Representative for details.



Experience our 2012 Itinerary Enhancements

We're always pleased when you, our travelers, offer candid feedback on our trips. Thanks to you, we've made itinerary enhancements on several of our 2012 River Cruise vacations. Now you can enjoy even greater value and discovery when you travel on one of these trips:

The Great Rivers of Europe:

Our most popular vacation now includes a visit to Room 600 (site of the Nazi War crime trials) during your tour of Nuremberg. We've also added an included dinner and traditional musical entertainment in a local Rudesheim restaurant.

Essence of the Elbe: Hamburg to Prague:

Added features for 2012 include a tour of Hamburg Harbor, one of the world's most significant seaports; a visit to the amazing art collection of Dresden's Historic Green Vault; and an added day in historic Torgau, where your group will share in a discussion with a local resident.

Eastern Europe to the Black Sea: Grand Circle is now the only company to sail continuously from the Danube River to the Black Sea in 2012. You'll spend less time on motor-coaches and more time on our award-winning river ships—plus, you'll also enjoy a newly added visit to the historic port city of Constanta, Romania.

Old World Prague & the Blue Danube:

We've now included a tour of Salzburg, Austria—the magnificent medieval city where Mozart was born. We've also added another dinner at a local restaurant in Prague.